From: Delphine Prevost
Sent: Monday, June 20, 2016 11:03 AM
To: Beth Frisher
Subject: FW: Coal Data Validation
Attachments: HSforReefer.xls

Attachment Redacted

Beth,
While you were out, the issue of coal kept coming up.

We need to "get to the bottom" of what the various reports are saying and ultimately figure out (a) what do we know, (b) what don't we know, and (c) how likely is it we can address the gap between a and b. I think we really need to try to button up our knowledge base within next week.

Yen can help fill you in, plus see below. I will also forward a report you may have already seen. We responded some inquires and I'll forward you that too.

From: Natalia Cabrera [mailto:natalia@datamyne.com]
Sent: Friday, June 17, 2016 6:54 AM
To: Yen Kelly <ykelly@portoakland.com>
Cc: Delphine Prevost <dprevost@portoakland.com>; Enrique Brum <brum@datamyne.com>
Subject: RE: Coal Data Validation

Dear Yen,

Please see comments:

1_ Oakland is one of the ports within San Francisco District:

28		SAN FRANCISCO, CA
	2801	SAN FRANCISCO INTL ARPT, CA
	2802	EUREKA, CA
	2803	FRESNO, CA
	2805	MONTEREY, CA
	2809	SAN FRANCISCO, CA
	2810	STOCKTON, CA
	2811	OAKLAND, CA
	2812	RICHMOND,CA
	2813	ALAMEDA,CA
	2815	CROCKETT,CA
	2820	MARTINEZ,CA
	2821	REDWOOD CITY,CA
	2827	SELBY,CA
	2828	SAN JUAQUIN RIVER,CA
	2829	SAN PABLO BAY,CA
	2830	CARQUINEZ STRAIT,CA
	2833	RENO, NV
	2834	SAN JOSE INTL AIRPORT, CA
	2835	SACRAMENTO INT'L AIRPORT, CA
	2870	DHL WORLDWIDE EXPRESS
	2871	AIRCARGO HANDLING SERVIC
	2872	TNT SKYPAK
	2873	IBC PACIFIC, CA
	2895	FEDEX, OAKLAND, CA

Then, if you filter by District all the different ports are included.

For 2 and 3 for HS 2704 there are 1 export to Canada for 2013 and 1 export to Canada 2014 that we don't have on bills of ladings.
Data on Bills of ladings for export was not complete for historical years since it is based on DIS and this program started gradually and at the beginning not all the Ports and Carriers where in.

Please see list of Commodities for reefer cargo.

Looking forward to your comments,

Natalia.

Natalia Cabrera
Business Manager

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From: Yen Kelly [mailto:ykelly@portoakland.com]
Sent: Thursday, June 16, 2016 5:09 PM

To: Natalia Cabrera <natalia@datamyne.com>
Cc: Delphine Prevost <dprevost@portoakland.com>; Enrique Brum <brum@datamyne.com>
Subject: RE: Coal Data Validation

Hi Natalia,

I don't mean to rush you, but we are really in need of answers to the questions below. When do you think your team will have more insights?

Thanks,
Yen

From: Yen Kelly
Sent: Wednesday, June 15, 2016 9:49 AM
To: 'Natalia Cabrera' <natalia@datamyne.com>
Cc: Delphine Prevost <dprevost@portoakland.com>
Subject: RE: Coal Data Validation

Hi Natalia,
Could you clarify:

1. When you showed us the report it identified the cargo loaded in the San Francisco District, we understand that Oakland is one of the many ports that fall into that district. We need to know if the data is showing up as Oakland by default when it is categorized under the SF district. If it is by default it may not be Oakland.
2. Why you think it is containerized cargo and provide a report to show where it is showing up? During our conference call, you indicated that it was not containerized. We need confirmation, we cannot work off the assumption: since it is a small amount the best way to move it is through containers.
3. What kind of coal is it? Is it coal for commercial uses such as BBQ's or industrial uses?

Separately, can you team forward the list of HS commodities you identified as refrigerated cargo?

Thanks,
Yen

From: Natalia Cabrera [mailto:natalia@datamyne.com]
Sent: Wednesday, June 15, 2016 9:12 AM
To: Yen Kelly <ykelly@portoakland.com>; Delphine Prevost <dprevost@portoakland.com>
Subject: RE: Coal Data Validation

Dear Yen and Delphine,

Thank you for your time last week, it was nice to talk to you.

Our understanding is that data is loaded in Oakland, there is a District that is San Francisco.

We think that it could be containerized cargo since the amount is not so big, it is approximately 1000 barrels for 2016 with 170 tons and containerized seems to be the best way of moving it.
Volumes are not so big for this product.

Please let us know if you have different thinking.

Thanks!

Natalia Cabrera
Business Manager

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From: Yen Kelly [mailto:ykelly@portoakland.com]
Sent: Thursday, June 9, 2016 12:05 PM
To: Natalia Cabrera <natalia@datamyne.com>
Subject: RE: Coal Data Validation

Natalia,
Please expect a call from the following # 510-624-1141.
Talk to you soon,
Yen

From: Natalia Cabrera [mailto:natalia@datamyne.com]
Sent: Wednesday, June 08, 2016 11:32 AM
To: Yen Kelly <ykelly@portoakland.com>; Enrique Brum <brum@datamyne.com>
Cc: Delphine Prevost <dprevost@portoakland.com>
Subject: RE: Coal Data Validation

Dear,

For our meeting we will use the following link:

Join the meeting: https://join.me/NataliaCabrera

Best regards,

Natalia.

Natalia Cabrera
Business Manager

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From: Yen Kelly [mailto:ykelly@portoakland.com]
Sent: Wednesday, June 8, 2016 12:34 PM
To: Natalia Cabrera <natalia@datamyne.com>; Enrique Brum <brum@datamyne.com>
Cc: Delphine Prevost <dprevost@portoakland.com>
Subject: Re: Coal Data Validation

Hi Natalia,
Delphine and I will be available tomorrow at 1pm EST (10am PST). What is the best # for us to call?
Best,
Yen

From: Natalia Cabrera <natalia@datamyne.com>
Sent: Wednesday, June 8, 2016 8:13:12 AM
To: Yen Kelly; Enrique Brum
Cc: Delphine Prevost
Subject: RE: Coal Data Validation

Dear Yen,

I have received some feedback on your questions below.
Are you open tomorrow at 1:00pm EST to go over this?

Thanks and best regards,

Natalia.

Natalia Cabrera
Business Manager

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O: 305 262 8600 | F: 305 262 8009 | Dir: 305 455 3616
Web: www.datamyne.com



From: Yen Kelly [mailto:ykelly@portoakland.com]
Sent: Thursday, June 2, 2016 5:20 PM
To: Enrique Brum <brum@datamyne.com>; Natalia Cabrera <natalia@datamyne.com>
Cc: Delphine Prevost <dprevost@portoakland.com>
Subject: Coal Data Validation

Hi Enrique and Natalia,

One more request. We've been trying to determine whether coal is being shipped through the Port of Oakland. Through the various reports we've ran on Datamyne we were not able to find any trace of coal imports or exports through the Port of Oakland. However, we recently received the attached report from a third party with US Census data which indicate differently. Can you help us resolve this discrepancy? Can your team run reports in Datamyne and see if there is any coal imports or exports through the Port of Oakland in the last 5 years?

Thank you,

Yen Kelly
Maritime Assistant Management Analyst
Port of Oakland
510.627.1376